What a way to start the New Year! We can now provide you with more Northland quality products at competitive prices and work with you to write even more business.

**Broadened driver criteria**
- Lower minimum experience requirements
- Greater flexibility with the number and kinds of violations
- Increased allowance in number of chargeable accidents

**Broadened reporting policy program**
- Fleet – a no minimum premium option is available
- Reporting policies - available for all size accounts

**Broadened classes**
- Hazardous materials – commodities requiring $5 million limit are acceptable
- General liability – trucking with farm operations
- Transit mixers – special consideration for agents with truck authority
- Race car haulers – acceptable if for hire CDL drivers (liability and physical damage)

**Update on coverage expansion**
- Contingent cargo is now offered for truck companies that have brokerage in a separate name

**Expanded pricing tiers**
- To be even more competitive, Northland has expanded its pricing tiers

Northland is one of the premier transportation insurance carriers in the industry. Contact us today to learn more on how we can help you gain more business while providing extraordinary value to your customers.