



COMMERCIAL AUTO FLEET INSURANCE APPLICATION

Entire application must be completed and signed.

GENERAL INFORMATION		<input type="checkbox"/> Individual		<input type="checkbox"/> Corporation		<input type="checkbox"/> Partnership		<input type="checkbox"/> LLC		<input type="checkbox"/> Other _____			
Name _____								Yrs. in Trucking Industry _____					
Mailing Address _____								Federal ID # or SSN _____		U.S. DOT Number _____			
City _____				State _____		Zip _____		Date Coverage Desired: FROM _____ TO _____					
Garaging Location(s) if different: _____				City _____		State _____		ZIP _____		Phone () _____			
DESCRIPTION OF OPERATIONS		<input type="checkbox"/> For Hire		<input type="checkbox"/> Private		<input type="checkbox"/> Non-Trucking		<input type="checkbox"/> Other (Explain) _____					
Range of Transport		Commodity											
<input type="checkbox"/> Interstate		<input type="checkbox"/> Property (nonhazardous)				<input type="checkbox"/> Refuse/Waste/Garbage							
<input type="checkbox"/> Intrastate		<input type="checkbox"/> Hazardous Materials requiring \$1,000,000 liability limits or less				<input type="checkbox"/> Hazardous Materials requiring liability limits in excess of \$1,000,000 (if checked, attach explanation)							
OPERATIONS LESS THAN 300 MILE RADIUS - List City Destinations Below													
1	2	3	4										
OPERATIONS BEYOND 300 MILE RADIUS: Identify Metropolitan Areas Traveled Through Or Into													
<input type="checkbox"/> Atlanta	<input type="checkbox"/> Cleveland	<input type="checkbox"/> Jacksonville	<input type="checkbox"/> Milwaukee	<input type="checkbox"/> Philadelphia	<input type="checkbox"/> San Diego	<input type="checkbox"/> Balt-Washington	<input type="checkbox"/> Dallas/Ft. Worth	<input type="checkbox"/> Kansas City	<input type="checkbox"/> Mpls./St. Paul	<input type="checkbox"/> Phoenix	<input type="checkbox"/> San Francisco		
<input type="checkbox"/> Boston	<input type="checkbox"/> Denver	<input type="checkbox"/> Little Rock	<input type="checkbox"/> Nashville	<input type="checkbox"/> Pittsburgh	<input type="checkbox"/> Seattle	<input type="checkbox"/> Buffalo	<input type="checkbox"/> Detroit	<input type="checkbox"/> Los Angeles	<input type="checkbox"/> New Orleans	<input type="checkbox"/> Portland	<input type="checkbox"/> Tulsa		
<input type="checkbox"/> Charlotte	<input type="checkbox"/> Hartford	<input type="checkbox"/> Louisville	<input type="checkbox"/> New York City	<input type="checkbox"/> Richmond	<input type="checkbox"/>	<input type="checkbox"/> Chicago	<input type="checkbox"/> Houston	<input type="checkbox"/> Memphis	<input type="checkbox"/> Oklahoma City	<input type="checkbox"/> St. Louis	<input type="checkbox"/>		
<input type="checkbox"/> Cincinnati	<input type="checkbox"/> Indianapolis	<input type="checkbox"/> Miami	<input type="checkbox"/> Omaha	<input type="checkbox"/> Salt Lake City	<input type="checkbox"/>	Cities other than above or regular routes _____							
COMMODITIES TRANSPORTED													
Commodity			Percent of Loads		Maximum Value		Commodity			Percent of Loads		Maximum Value	
YES NO													
<input type="checkbox"/>	<input type="checkbox"/>	1. Are filings required? If yes, complete form N-710, Filing Information.								Docket #: _____			
<input type="checkbox"/>	<input type="checkbox"/>	2. Do you act as a freight-broker or freight-forwarder or arrange loads for others?								Docket #: _____			
If yes, provide Brokerage Name: _____													
Annual Brokerage Revenue: \$ _____													
<input type="checkbox"/>	<input type="checkbox"/>	3. Is all equipment operated under the applicant's authority scheduled on the application? If no, attach explanation.											
<input type="checkbox"/>	<input type="checkbox"/>	4. Is all owned equipment scheduled on this application? If no, attach explanation.											
<input type="checkbox"/>	<input type="checkbox"/>	5. Is all of the scheduled equipment owned by you? If no, attach explanation.											
<input type="checkbox"/>	<input type="checkbox"/>	6. Do you hire other companies or independent owner-operators to haul for you? If yes, answer questions a and b below. If no, skip to question 7.											
a. Are hired vehicles permanently leased to your company? <input type="checkbox"/> Yes <input type="checkbox"/> No													
If yes, are these vehicles listed on the application? <input type="checkbox"/> Yes <input type="checkbox"/> No													
If yes, are these vehicles leased with drivers? <input type="checkbox"/> Yes <input type="checkbox"/> No													
If yes, do you require leased vehicle owners to have non-trucking liability coverage? <input type="checkbox"/> Yes <input type="checkbox"/> No													
b. Are vehicles hired on an "as needed" basis? <input type="checkbox"/> Yes <input type="checkbox"/> No													
If yes, what is the estimated number of trips: per month _____ per year _____													
If yes, what is the estimated annual cost of hire: per month \$ _____ per year \$ _____													
<input type="checkbox"/>	<input type="checkbox"/>	7. Do you lease to others? If yes, who must provide primary insurance? <input type="checkbox"/> You <input type="checkbox"/> Other											
If you provide insurance, is coverage desired for: <input type="checkbox"/> Named Lessee(s) OR <input type="checkbox"/> All Lessees (Blanket Basis)													
If Named Lessee(s), attach a list of Name and Address for each lessee.													
<input type="checkbox"/>	<input type="checkbox"/>	8. Do you pull doubles? <input type="checkbox"/> Yes <input type="checkbox"/> No		Triples? <input type="checkbox"/> Yes <input type="checkbox"/> No									

<input type="checkbox"/>	<input type="checkbox"/>	9. Do you haul containers or containerized freight?												
<input type="checkbox"/>	<input type="checkbox"/>	10. Do you allow passengers other than company employees? If yes, attach copy of passenger program or explain program (frequency, requirements), etc.												
<input type="checkbox"/>	<input type="checkbox"/>	11. Do you operate more than one terminal? If yes, provide the following:												
		<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <th style="width:35%;">Location(s)</th> <th style="width:15%;"># Units</th> <th style="width:50%;">Address, City, State</th> </tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> </table>	Location(s)	# Units	Address, City, State									
Location(s)	# Units	Address, City, State												
<input type="checkbox"/>	<input type="checkbox"/>	12. Do you use any team, hot seat, slip seating or relay driver operations?												
<input type="checkbox"/>	<input type="checkbox"/>	13. Do you sign contracts with shippers that give the shipper the right to determine cargo salvage values or declare cargos a total loss regardless of actual damage in the event of a loss? If so, attach a copy of the contract. _____												
<input type="checkbox"/>	<input type="checkbox"/>	14. Do you operate mobile equipment subject to compulsory or financial responsibility law or other motor vehicle insurance law in the state where it is licensed or principally garaged? If yes, and need Liability Coverage, complete N-467.												

LIENHOLDER INFORMATION **Attach All Lienholder Information For Each Unit.**

LEASED OR HIRED **Attach Samples of Agreements.**

Does Applicant/Insured do trip leasing to the extent that it comprises more than 5% of his gross receipts? Yes No
 If Yes, explain operation in detail: _____

Is equipment leased or hired? Yes No **Attach explanation and examples of agreements.**

	With Driver	Without Driver	Avg. Duration of a Trip Lease	Avg. # of Trip Lease Per Year	Est. Trip Lease Payments Per Year	Ins. Provided By		With Hold Harmless Naming Other Part As Additional Insured?
						Lessor	Lessee	
From Others								<input type="checkbox"/> Yes <input type="checkbox"/> No
To Others								<input type="checkbox"/> Yes <input type="checkbox"/> No

Under whose Bill of Lading is shipment moved when leased to others? _____
 From Others? _____
 What % of DEADHEADING? _____ Total miles deadheading _____
 Do they backhaul? Yes No What do they backhaul? _____
 What are restrictions on backhauling? _____

SCHEDULE OF EQUIPMENT OPERATED **Provide a schedule of equipment to include "Make," Model, Year, Type, VIN Number, GVW, Stated Amount, and Radius of Operation.**

Type	Owned	Leased w/o Drivers	Owner Operators	Local	Inter.	Long Haul	TOTAL UNITS
Light Trucks							
Medium Trucks							
Heavy Trucks							
Tractors							
Semi-Trailers							

UNITS REVENUE AND MILEAGE **Actual and Estimated.**

	Period	Units	Revenue	Mileage
Projected				
Current				
1 st Prior				
2 nd Prior				
3 rd Prior				

SUMMARY OF EQUIPMENT VALUES

Total Fleet Value		No. of Units	Average Value	
Total Tractor Value		No. of Units	Average Value	
Total Trailer Value		No. of Units	Average Value	
Highest Tractor Value	Highest Trailer Value	Lowest Tractor Value	Lowest Trailer Value	

COVERAGES				
<input type="checkbox"/> AUTO LIABILITY		<input type="checkbox"/> EMPLOYERS NONOWNERSHIP LIABILITY (# of employees _____)		
<input type="checkbox"/> LIABILITY FOR NONTRUCKING USE Leased to: _____				
LIMITS: <input type="checkbox"/> Combined Single Limit (BI/PD) \$ _____ CSL <input type="checkbox"/> Deductible \$ _____				
<input type="checkbox"/> HIRED AUTO LIABILITY If Reporting Basis: <input type="checkbox"/> Revenue <input type="checkbox"/> Mileage <input type="checkbox"/> Units				
<input type="checkbox"/> Medical Payments Limits _____				
DEDUCTIBLE REIMBURSEMENT			<input type="checkbox"/> TRAILER INTERCHANGE (provide a copy of agreement)	
<input type="checkbox"/> Liability <input type="checkbox"/> Physical Damage <input type="checkbox"/> Cargo			# Power units under agreement _____	
Limit _____			Maximum trailer value _____	
Retained Amt. _____			# trailer days per power unit _____	
PHYSICAL DAMAGE Deductibles:		<input type="checkbox"/> CARGO	COMBINED	RENTAL REIMBURSEMENT
<input type="checkbox"/> Comprehensive OR \$ _____		Limit \$ _____	DEDUCTIBLE	<input type="checkbox"/> Selected Units <input type="checkbox"/> All Units
<input type="checkbox"/> Specified Perils \$ _____		Deductible \$ _____	Coverage included unless	Amt. Per Day \$ _____
<input type="checkbox"/> Collision \$ _____		<input type="checkbox"/> Decline Hired Auto Cargo	declined.	Days of coverage: <input type="checkbox"/> 30 <input type="checkbox"/> 120
		<input type="checkbox"/> Expanded Refrigeration	<input type="checkbox"/> Decline	
UNINSURED/UNDERINSURED MOTORIST AND NO-FAULT OPTIONS				
<input type="checkbox"/> Uninsured Motorist		Limits: _____		
<input type="checkbox"/> Underinsured Motorist		Limits: _____		
<input type="checkbox"/> Personal Injury Protection		Limits: _____		
Coverage and limit choices in this section are for quoting purposes only. A separate Northland Insurance Company Supplemental Uninsured Motorist/Underinsured Motorist and Personal Injury Protection Application(s) must be completed and signed by the applicant when binding coverage.				
NORTHLAND'S FLEET SERVICES SUMMARY:				
<ul style="list-style-type: none"> ✓ Northland's Transportation Safety Library on the Internet at www.truckinsurance.com provides customers with a wide range of safety management, DOT compliance, and driver training tools and resources. ✓ Drive Times, Northland's quarterly truck safety newsletter, offers safety tips and transportation news for drivers and safety managers. ✓ Our Risk Control Specialists are available to assist you with safety program development, driver training, and DOT compliance. ✓ Each member of Northland's Claim staff is a specialist in the area of commercial auto. ✓ Our "800" number is attended by a specialist seven days a week, 24 hours a day, 365 days a year. ✓ Northland can also provide other product lines of coverage such as General Liability or higher limits if necessary. Please talk to your agent for additional coverage needs. 				
In order to furnish a quote, the following information is necessary:				
a. Complete driver list, both company and owner operator, showing full name, date of birth, drivers license number, social security number, date of hire and most recent MVRs .				
b. Complete list of all equipment including complete serial number and gross vehicle weight, including owned or leased and owner operated.				
c. Provide a description of all safety activities and incentives. Include Passenger Policy, if applicable.				
d. Pro-rata (Schedule B) Mileage Sheet.				
e. Current Annual Financial Statement including both profit and loss statements.				

SIGNATURES

I authorize Northland Insurance Companies to obtain a copy of any Motor Vehicle Report for rating/underwriting the insurance for which I have applied. I also understand that a routine inquiry may be made providing information concerning my character, general reputation, personal characteristics and mode of living. Upon written request, information as to the nature and scope of the report will be provided to me.

I hereby certify that the foregoing statements and answers are a just, full and true exposition of all the facts and circumstances with regard to the risk to be insured, insofar as same are known to me, and the same are hereby made as the basis and condition of the insurance. It is a crime to knowingly provide false, incomplete, or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines, and denial of insurance benefits. By signing below, I affirm full knowledge of and adherence to current D.O.T. Safety Regulations, and hereby apply for insurance with respect to the coverages stated herein.

APPLICANT'S SIGNATURE_____
TITLE_____
DATE_____
PRODUCER'S SIGNATURE

IMPORTANT NOTICE REGARDING COMPENSATION DISCLOSURE

For information about how Northland compensates its agents, brokers and program managers, please visit this website:

http://www.northlandins.com/Producer_Compensation_Disclosure.asp

If you prefer, you can call the following toll-free number: 1-866-904-8348. Or you can write to us at Northland Insurance Companies, c/ o Law Department, 385 Washington St., St. Paul, MN 55102.