



# CALIFORNIA COMMERCIAL AUTO FLEET INSURANCE APPLICATION

*Entire application must be completed and signed.*

<b>GENERAL INFORMATION</b>	<input type="checkbox"/> Individual <input type="checkbox"/> Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> LLC <input type="checkbox"/> Other _____
----------------------------	---

Name		Yrs. in Trucking Industry _____	
		Yrs. Under Business Name _____	
Mailing Address		Federal ID # or SSN	U.S. DOT Number
City	State	Zip	Date Coverage Desired: FROM _____ TO _____
Garaging Location(s) if different:	City	State	ZIP _____ Phone ( ) _____

<b>DESCRIPTION OF OPERATIONS</b>	<input type="checkbox"/> For Hire <input type="checkbox"/> Private <input type="checkbox"/> Non-Trucking <input type="checkbox"/> Other (Explain) _____
----------------------------------	---

<b>Range of Transport</b>	<b>Commodity</b>
<input type="checkbox"/> Interstate <input type="checkbox"/> Intrastate	<input type="checkbox"/> Property (nonhazardous) <input type="checkbox"/> Refuse/Waste/Garbage <input type="checkbox"/> Hazardous Materials requiring \$1,000,000 liability limits or less <input type="checkbox"/> Hazardous Materials requiring liability limits in excess of \$1,000,000 (if checked, attach explanation)

OPERATIONS LESS THAN 300 MILE RADIUS - List City Destinations Below			
1	2	3	4

OPERATIONS BEYOND 300 MILE RADIUS: Identify Metropolitan Areas Traveled Through Or Into					
<input type="checkbox"/> Atlanta	<input type="checkbox"/> Cleveland	<input type="checkbox"/> Jacksonville	<input type="checkbox"/> Milwaukee	<input type="checkbox"/> Philadelphia	<input type="checkbox"/> San Diego
<input type="checkbox"/> Balt-Washington	<input type="checkbox"/> Dallas/Ft. Worth	<input type="checkbox"/> Kansas City	<input type="checkbox"/> Mpls./St. Paul	<input type="checkbox"/> Phoenix	<input type="checkbox"/> San Francisco
<input type="checkbox"/> Boston	<input type="checkbox"/> Denver	<input type="checkbox"/> Little Rock	<input type="checkbox"/> Nashville	<input type="checkbox"/> Pittsburgh	<input type="checkbox"/> Seattle
<input type="checkbox"/> Buffalo	<input type="checkbox"/> Detroit	<input type="checkbox"/> Los Angeles	<input type="checkbox"/> New Orleans	<input type="checkbox"/> Portland	<input type="checkbox"/> Tulsa
<input type="checkbox"/> Charlotte	<input type="checkbox"/> Hartford	<input type="checkbox"/> Louisville	<input type="checkbox"/> New York City	<input type="checkbox"/> Richmond	<input type="checkbox"/> _____
<input type="checkbox"/> Chicago	<input type="checkbox"/> Houston	<input type="checkbox"/> Memphis	<input type="checkbox"/> Oklahoma City	<input type="checkbox"/> St. Louis	<input type="checkbox"/> _____
<input type="checkbox"/> Cincinnati	<input type="checkbox"/> Indianapolis	<input type="checkbox"/> Miami	<input type="checkbox"/> Omaha	<input type="checkbox"/> Salt Lake City	<input type="checkbox"/> _____
Cities other than above or regular routes _____					

COMMODITIES TRANSPORTED					
Commodity	Percent of Loads	Maximum Value	Commodity	Percent of Loads	Maximum Value

YES	NO	<p>1. Are filings required? If yes, complete form N-710, Filing Information. Docket #: _____</p> <p>2. Do you act as a freight-broker or freight-forwarder or arrange loads for others? Docket #: _____          If yes, provide Brokerage Name: _____          Annual Brokerage Revenue: \$ _____</p> <p>3. Is all equipment operated under the applicant's authority scheduled on the application? If no, attach explanation.</p> <p>4. Is all owned equipment scheduled on this application? If no, attach explanation.</p> <p>5. Is all of the scheduled equipment owned by you? If no, attach explanation.</p> <p>6. Do you hire other companies or independent owner-operators to haul for you? If yes, answer questions a and b below. If no, skip to question 7.</p> <p style="margin-left: 20px;">a. Are hired vehicles permanently leased to your company?    <input type="checkbox"/> Yes    <input type="checkbox"/> No          If yes, are these vehicles listed on the application?    <input type="checkbox"/> Yes    <input type="checkbox"/> No          If yes, are these vehicles leased with drivers?    <input type="checkbox"/> Yes    <input type="checkbox"/> No          If yes, do you require leased vehicle owners to have non-trucking liability coverage?    <input type="checkbox"/> Yes    <input type="checkbox"/> No</p> <p style="margin-left: 20px;">b. Are vehicles hired on an "as needed" basis?    <input type="checkbox"/> Yes    <input type="checkbox"/> No          If yes, what is the estimated number of trips:    per month _____ per year _____          If yes, what is the estimated annual cost of hire:    per month \$ _____ per year \$ _____</p> <p>7. Do you lease to others? If yes, who must provide primary insurance?    <input type="checkbox"/> You    <input type="checkbox"/> Other          If you provide insurance, is coverage desired for:    <input type="checkbox"/> Named Lessee(s)    OR    <input type="checkbox"/> All Lessees (Blanket Basis)          If Named Lessee(s), attach a list of Name and Address for each lessee.</p> <p>8. Do you pull doubles?    <input type="checkbox"/> Yes    <input type="checkbox"/> No    Triples?    <input type="checkbox"/> Yes    <input type="checkbox"/> No</p>
-----	----	--

<b>YES</b>	<b>NO</b>										
<input type="checkbox"/>	<input type="checkbox"/>	9. Do you haul containers or containerized freight?									
<input type="checkbox"/>	<input type="checkbox"/>	10. Do you allow passengers other than company employees? If yes, attach copy of passenger program or explain program (frequency, requirements), etc.									
<input type="checkbox"/>	<input type="checkbox"/>	11. Do you operate more than one terminal? If yes, provide the following:									
		<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <th style="width:33%;">Location(s)</th> <th style="width:15%;"># Units</th> <th style="width:52%;">Address, City, State</th> </tr> <tr> <td> </td> <td> </td> <td> </td> </tr> <tr> <td> </td> <td> </td> <td> </td> </tr> </table>	Location(s)	# Units	Address, City, State						
Location(s)	# Units	Address, City, State									
<input type="checkbox"/>	<input type="checkbox"/>	12. Do you use any team, hot seat, slip seating or relay driver operations?									
<input type="checkbox"/>	<input type="checkbox"/>	13. Do you sign contracts with shippers that give the shipper the right to determine cargo salvage values or declare cargos a total loss regardless of actual damage in the event of a loss? If so, attach a copy of the contract.									
<input type="checkbox"/>	<input type="checkbox"/>	14. Do you operate mobile equipment subject to compulsory or financial responsibility law or other motor vehicle insurance law in the state where it is licensed or principally garaged? If yes, and need Liability Coverage, complete N-467.									

**LIENHOLDER INFORMATION**      **Attach All Lienholder Information For Each Unit.**

**LEASED OR HIRED**      **Attach Samples of Agreements.**

Does Applicant/Insured do trip leasing to the extent that it comprises more than 5% of his gross receipts?  Yes  No  
 If Yes, explain operation in detail: \_\_\_\_\_

Is equipment leased or hired?  Yes  No      **Attach explanation and examples of agreements.**

	With Driver	Without Driver	Avg. Duration of a Trip Lease	Avg. # of Trip Lease Per Year	Est. Trip Lease Payments Per Year	Ins. Provided By		With Hold Harmless Naming Other Part As Additional Insured?
						Lessor	Lessee	
From Others								<input type="checkbox"/> Yes <input type="checkbox"/> No
To Others								<input type="checkbox"/> Yes <input type="checkbox"/> No

Under whose Bill of Lading is shipment moved when leased to others? \_\_\_\_\_  
 From Others? \_\_\_\_\_  
 What % of DEADHEADING? \_\_\_\_\_ Total miles deadheading \_\_\_\_\_  
 Do they backhaul?  Yes  No      What do they backhaul? \_\_\_\_\_  
 What are restrictions on backhauling? \_\_\_\_\_

**SCHEDULE OF EQUIPMENT OPERATED**      Provide a schedule of equipment to include "Make," Model, Year, Type, VIN Number, GVW, Stated Amount, and Radius of Operation.

Type	Owned	Leased w/o Drivers	Owner Operators	Local	Inter.	Long Haul	TOTAL UNITS
Light Trucks							
Medium Trucks							
Heavy Trucks							
Tractors							
Semi-Trailers							

**UNITS REVENUE AND MILEAGE**      **Actual and Estimated.**

	Period	Units	Revenue	Mileage
Projected				
Current				
1 <sup>st</sup> Prior				
2 <sup>nd</sup> Prior				
3 <sup>rd</sup> Prior				

**SUMMARY OF EQUIPMENT VALUES**

Total Fleet Value	No. of Units	Average Value	
Total Tractor Value	No. of Units	Average Value	
Total Trailer Value	No. of Units	Average Value	
Highest Tractor Value	Highest Trailer Value	Lowest Tractor Value	Lowest Trailer Value



<b>COVERAGES</b>				
<input type="checkbox"/> AUTO LIABILITY		<input type="checkbox"/> EMPLOYERS NONOWNERSHIP LIABILITY (# of employees _____ )		
<input type="checkbox"/> LIABILITY FOR NONTRUCKING USE Leased to: _____				
LIMITS: <input type="checkbox"/> Combined Single Limit (BI/PD) \$ _____		<input type="checkbox"/> Deductible \$ _____		
<input type="checkbox"/> HIRED AUTO LIABILITY		If Reporting Basis: <input type="checkbox"/> Revenue <input type="checkbox"/> Mileage <input type="checkbox"/> Units		
<input type="checkbox"/> Medical Payments Limits _____				
DEDUCTIBLE REIMBURSEMENT			<input type="checkbox"/> TRAILER INTERCHANGE (provide a copy of agreement)	
<input type="checkbox"/> Liability <input type="checkbox"/> Physical Damage <input type="checkbox"/> Cargo			# Power units under agreement _____	
Limit _____			Maximum trailer value _____	
Retained Amt. _____			# trailer days per power unit _____	
PHYSICAL DAMAGE		Deductibles:	<input type="checkbox"/> CARGO	COMBINED
<input type="checkbox"/> Comprehensive OR		\$ _____	Limit \$ _____	DEDUCTIBLE
<input type="checkbox"/> Specified Causes of Loss		\$ _____	Deductible \$ _____	Coverage included
<input type="checkbox"/> Collision		\$ _____	<input type="checkbox"/> Decline Hired Auto Cargo	unless declined.
				<input type="checkbox"/> Decline
				RENTAL REIMBURSEMENT
				<input type="checkbox"/> Selected Units <input type="checkbox"/> All Units
				Amt. Per Day \$ _____
				Days of coverage: <input type="checkbox"/> 30 <input type="checkbox"/> 120
<b>UNINSURED/UNDERINSURED MOTORIST OPTIONS</b>				
<input type="checkbox"/> Bodily Injury Uninsured Motorist (Includes Underinsured Motorist) Limits: _____				
Coverage and limit choices in this section are for quoting purposes only. A separate Northland Insurance Company Supplemental Uninsured/Underinsured Motorist Application must be completed and signed by the applicant when binding coverage.				
<b>NORTHLAND'S FLEET SERVICES SUMMARY:</b>				
<ul style="list-style-type: none"> <li>✓ Northland's <b>Transportation Safety Library</b> on the Internet at <b>www.truckinsurance.com</b> provides customers with a wide range of safety management, DOT compliance, and driver training tools and resources.</li> <li>✓ <b>Drive Times</b>, Northland's quarterly truck safety newsletter, offers safety tips and transportation news for drivers and safety managers.</li> <li>✓ Our <b>Risk Control Specialists</b> are available to assist you with safety program development, driver training, and DOT compliance.</li> <li>✓ Each member of Northland's Claim staff is a <b>specialist</b> in the area of commercial auto.</li> <li>✓ Our <b>"800" number</b> is attended by a specialist <b>seven days a week, 24 hours a day, 365 days a year.</b></li> <li>✓ Northland can also provide <b>other product lines of coverage</b> such as General Liability or higher limits if necessary. Please talk to your agent for additional coverage needs.</li> </ul>				
<b>In order to furnish a quote, the following information is necessary:</b>				
a. Complete driver list, both company and owner operator, showing full name, date of birth, drivers license number, social security number, date of hire and <b>most recent MVRs.</b>				
b. Complete list of all equipment including complete serial number and gross vehicle weight, including owned or leased and owner operated.				
c. Provide a description of all safety activities and incentives. Include Passenger Policy, if applicable.				
d. Pro-rata (Schedule B) Mileage Sheet.				
e. Current Annual Financial Statement including both profit and loss statements.				

**SIGNATURES**

I authorize Northland Insurance Companies to obtain a copy of any Motor Vehicle Report for rating/underwriting the insurance for which I have applied. I also understand that a routine inquiry may be made providing information concerning my character, general reputation, personal characteristics and mode of living. Upon written request, information as to the nature and scope of the report will be provided to me.

I hereby certify that the foregoing statements and answers are a just, full and true exposition of all the facts and circumstances with regard to the risk to be insured, insofar as same are known to me, and the same are hereby made as the basis and condition of the insurance. **It is a crime to knowingly provide false, incomplete, or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines, and denial of insurance benefits.** By signing below, I affirm full knowledge of and adherence to current D.O.T. Safety Regulations, and hereby apply for insurance with respect to the coverages stated herein.

\_\_\_\_\_  
APPLICANT'S SIGNATURE\_\_\_\_\_  
TITLE\_\_\_\_\_  
DATE\_\_\_\_\_  
PRODUCER'S SIGNATURE**(Must be checked, if applicable)**

- Pursuant to California Insurance Code section 1623, I acknowledge that I am submitting this application as a licensed insurance broker.  
Broker License Number \_\_\_\_\_