



Rated A+ (Superior) by the A.M. Best Co.

Coverages: *Monoline Motor Truck Cargo*

Target Account Size: They will entertain accounts of all sizes, although they do have a minimum premium of \$2,500.

Target Operations: The Hartford seeks high quality accounts with favorable loss experience and low accident frequency over the past five years. They also look for good driver MVRs and at least a “Barely Fair” CAB rating on the financials. Drivers should have a minimum of 5 years experience.



They can write accounts operating on a local, intermediate, or long haul basis. They can entertain most non-hazardous commodities, and prefer the following categories: general dry freight, appliances, auto parts, tires, building materials, lumber, paper products, magazines, textiles, unfinished cloth goods, canned goods, frozen foods (no meat or fish), hand tools and hardware.

Non-preferred cargo includes: consumer electronics, liquor, wines, jewelry, furs, cigarettes, tobacco products, meat, fish (fresh or frozen), precious metals, household goods, and boat or auto haulers.

Territory: AR, AZ, CA, CO, FL, GA, ID, IL, IN, IA, KS, KY, MI, MN, MO, MT, NE, NV, NM, NC, ND, OH, OK, OR, PA, SC, SD, TN, UT, WA, WI and WY



NATIONAL TRUCK
UNDERWRITING
MANAGERS, INC.